



Biography

Profile

Amy McDonald's role as vice president of KSM Location Advisors is pivotal, driving strategic initiatives that encompass client management and business development. Her focus on delivering exceptional value is evident through her leadership in conducting comprehensive comparative research on state and local communities. Amy's adeptness in quantitative analysis allows her to identify tailored incentives opportunities for each company's specific requirements. Additionally, her negotiation skills with government entities highlight her ability to secure monetary incentives, further showcasing her value to clients. Amy's dedication is evident as she guides projects from start to finish with the client's best interests always in mind.

Amy's extensive expertise in property tax, multistate income taxes, and other state tax matters plays a crucial role in helping clients maximize the benefits of incentives while navigating complex regulatory landscapes. With her deep understanding of company structures and operations, Amy provides invaluable guidance on incentives agreements, empowering clients to optimize their incentives portfolios effectively. Her ability to draw on this expertise ensures that clients not only secure incentives, but also strategically leverage them to achieve their business objectives. Amy's dedication to understanding the intricacies of tax regulations and her commitment to delivering tailored solutions underscore her value to clients in achieving their goals.

Before joining KSM, Amy gained experience in both public accounting and corporate environments. She began her career in the general tax practice at Grant Thornton in Minneapolis. Later, she transitioned to Imation Corp., a spinoff of 3M, where she managed federal income tax compliance, state tax compliance and controversy, quarterly provisions, property tax compliance and controversy, and real estate valuation appeals.

Education

Amy received a Bachelor of Arts degree in accounting and finance from Bethel University.

Associations and Community Involvement

Amy is a member of the Indiana CPA Society and has contributed her expertise as a board member for Brightlane Learning (formerly School on Wheels Indianapolis) and the Domestic Violence Network. Amy currently sits on the public affairs committee for the Indiana chapter of NAIOP, the Commercial Real Estate Development Association.